

## Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY LONDON

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FOR DEPUTY ASSISTANT SECRETARY JULIUS L. KATZ

FOLLOWING REPEAT MTN GENEVA 8341 ACTION SECSTATE 5 NOV

QUOTE

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H PASS CODEL

PASS STR

E.O. 11652: N/A

TAGS: ETRD, MTN

SUBJECT: TROPICAL PRODUCTS CONSULTATIONS

REF: (A) STATE 260316 (B) MTN GENEVA 8251

SUMMARY: MTN DEL CONCURS, BASED ON SCHEDULING REASONS  
OUTLINED REFTEL (A), WITH COMMENCEMENT BILATERAL TROPICAL  
PRODUCTS CONSULTATIONS ON NOV 24. COUNTRIES WITH WHOM  
CONSULTATIONS SHOULD BE HELD ARE IDENTIFIED REF (B), PRIORITIES  
PROVIDED THIS MESSAGE. QUESTION OF DATES FOR SPECIFIC  
COUNTRIES IS FUNCTION OF SUBSTANCE OF CONSULTATIONS, MTN DEL  
PRELIMINARY VIEWS HOWEVER HAVE BEEN PROVIDED. WASHINGTON  
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PREPARATIONS ON RECIPROCITY, BOTH GENERAL APPROACH AND

SPECIFIC CONCESSIONS, SHOULD PROCEED UNDER ASSUMPTION THAT BOTH COULD BE OUTLINED DURING CONSULTATIONS. DECISION ON ACTUAL USE SPECIFIC CONCESSIONS SHOULD BE BASED ON EVALUATION US POSITION VIS-A-VIS REQUESTING COUNTRY. END SUMMARY

1. MTN DEL CONCURS NOV 24 COMMENCEMENT BILATERAL CONSULTATIONS, NOTING HOWEVER THAT MID-NOVEMBER APPEARANCE OF GSP PRODUCT LIST MAY DISARM EFFECT OF INDIRECT RESPONSE TO ITEMS ON REQUEST LISTS. OPTIMISTIC VIEW DEPENDING ON NECESSITY OF SIGNIFICANT GENEVA PREPARATIONS IS THAT AS MANY AS 20 CONSULTATIONS CAN BE HELD PRIOR TO TNC. BALANCE SHOULD BE SCHEDULED IMMEDIATELY SUBSEQUENT TO TNC. INSTRUCTIONS FOR CONSULTATIONS, FOR AT LEAST INITIALLY SCHEDULED COUNTRIES, HOPEFULLY WILL BE AVAILABLE WEEK OF NOV 17 FOR ADEQUATE PREPARATION WITH OPTION FOR HOLDING CONSULTATIONS LATE THAT WEEK HELD OPEN.

2. COUNTRIES WITH WHOM CONSULTATIONS SHOULD BE HELD PRIOR TO TNC PROVIDED REF (B), ALONG WITH CAVEAT THAT PRELIMINARY INDICATIONS TO SOME COUNTRIES IS LIKELY TO INITIATE A DEBATE ON TROPICALITY SOME PRODUCTS. PRIORITIES AND TENTATIVE DATES AS FOLLOWS: ESSENTIAL--BRAZIL, COLOMBIA, EQUADOR, INDIA, MALAYSIA, SINGAPORE, PAKISTAN, MEXICO (LIKELY SCHEDULING DEC 1-4, IL; DESIRABLE--NIGERIA, INDONESIA, THAILAND, JAMAICA, ARGENTINA, EGYPT (LIKELY SCHEDULING NOV 24-28); USEFUL--CACM, GHANA, IVORY COAST. LATTER CATEGORY TO PROVIDE BALANCE OF COUNTRIES LIKELY TO BE SATISFIED WITH RESULTS OF CONSULTATIONS.

3. DATES GIVEN PARA 2 ABOVE TENTATIVE IN RECOGNITION THAT TP TASK FORCE IN A BETTER POSITION TO JUDGE LIKELY IMPACT OF SUBSTANCE US POSITION. REQUEST WASHINGTON VIEWS THIS QUESTION BEFORE SCHEDULING CONSULTATIONS.

4. GENERAL APPROACH TO RECIPROCITY SHOULD BE DETERMINED PRIOR TO CONSULTATIONS IN ORDER FOR US TO ELABORATE ON ITS PREVIOUS REFERENCES TO PARA 5 OF LIMITED OFFICIAL USE

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TOKYO DECLARATION. IDENTIFICATION OF SPECIFIC CONCESSIONS SHOULD PROCEED UNDER ASSUMPTION THEY WILL BE INDICATED DURING CONSULTATIONS, THOUGH PERHAPS ONLY FOR ILLUSTRATIVE PURPOSES DURING INITIAL CONSULTATION. ACTUAL USE OF MATERIAL ON SPECIFIC CONCESSIONS MUST BE BASED ON EVALUATION OF US POSITION VIS-A-VIS REQUESTING COUNTRY.

5. MTN DEL REQUESTS OPPORTUNITY TO COMMENT ON DRAFT

STATE AND COMMERCE PAPERS INDICATED REF (A).  
COULD THEY BE HAND CARRIED TO GENEVA BY SOMEONE  
ATTENDING SUBSIDIES/CVD MEETING?

6. MTN DEL INTENDS TO COMPLETE REVIEW OF ITEMS  
WHERE LDC ACCOUNT FOR LESS THAN 60 PERCENT TOTAL TRADE  
FOR INCLUSION IN UNIVERSE BY NOV 7. IN THIS CON-  
NECTION WE ALSO NOTE THAT REVISED THAI AND DR  
REQUESTS AND EGYPTIAN LIST INCLUDE SEVERAL ITEMS  
NOT PRESENTLY INCLUDED IN COMPUTER RUN. IN  
BACKSTOP EXERCISE WE WILL FORWARD ONE COPY OF ALL  
REQUEST LISTS AS REVISED TO STR BY FASTEST METHOD  
AVAILABLE.

7. SUBSTANCE OF OTHER DC POSITIONS ON MFN/GSP,  
PRODUCT COVERAGE, CIRCULATION OF OFFERS, CONTAINED  
IN REPORTING CABLE (SEPTEL) ON COUNTRY POSITIONS  
DURING OCT TP MEETING AND DETAILED PRE-MEETING  
MEMCONS POUCHED TO STR. WE WILL ALSO BE IN CONTACT  
WITH OTHER DC DELEGATIONS IN COMING WEEKS.

8. REQUEST MTN DEL HAVE OPPORTUNITY TO COMMENT  
ON COUNTRY SPECIFIC MATERIAL AS INTEGRAL PART OF  
STR REVIEW AND PRIOR TO TPSC REVIEW. CAN MATERIAL  
BE HAND CARRIED BY SOMEONE ATTENDING SAFEGUARDS  
MEETING? CULBERT UNQTE. KISSINGER

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